

Message Text

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ORIGIN EB-07

INFO OCT-01 ARA-14 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 EPG-02 AID-05 SS-15
STR-04 ITC-01 TRSE-00 USIA-15 PRS-01 SP-02 OMB-01
/098 R

DRAFTED BY EB/OT/GCP - RREIS - STR - BSTEINBOCK
APPROVED BY EB - P BOEKER
EB/ITP - W BARRACLOUGH
ARA/MEX - M YOHN
ARA - WLUERS
E - ERNEST JOHNSTON

-----037271 220549Z /23

R 220030Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY MEXICO

UNCLAS STATE 144665

E.O. 11652: N/A

TAGS: ETRD, MX

SUBJECT: PROPOSED TOPICS FOR DISCUSSION IN THE TRADE
SUBGROUP OF THE US-MEXICO CONSULTATIVE MECHANISM

1. BELOW IS THE TEXT OF A LETTER FROM DEPUTY SPECIAL
TRADE REPRESENTATIVE DESIGNATE ALAN WOLFF TO THE
MEXICAN UNDER SECRETARY OF EXTERNAL TRADE HECTOR
HERNANDEZ-CERVANTES. IN EXECUTION OF THE DECISION
TAKEN AT THE FIRST MEETING OF THE ECONOMIC GROUP
OF THE U.S. - MEXICO MECHANISM, THE LETTER PRESENTS
US SUGGESTIONS FOR TOPICS TO BE DISCUSSED IN THE
TRADE SUBGROUP. THE ORIGINAL LETTER IS BEING
POUCHED TO THE EMBASSY JUNE 16. REQUEST THAT THE
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EMBASSY GIVE MR. HERNANDEZ THE TEXT OF THE LETTER
AS SOON AS POSSIBLE AND WHEN THE ORIGINAL ARRIVES
SHOULD SEND IT TO HIM AS WELL. THE EMBASSY ALSO
SHOULD PROVIDE THE TEXT OF THE LETTER TO THE PERSON
IN THE MEXICAN GOVERNMENT RESPONSIBLE FOR COORDINATING
MEXICO'S PARTICIPATION IN THE MECHANISM.

LIC. HECTOR HERNANDEZ CERVANTES
UNDER SECRETARY OF EXTERNAL TRADE
MINISTRY OF COMMERCE
MEXICO, D.F.

DEAR LIC. HERNANDEZ:

IN KEEPING WITH THE IMPORTANCE EACH OF US ATTACHES TO
TRADE BETWEEN OUR TWO COUNTRIES, I WOULD LIKE TO GIVE
YOU SOME IDEAS THAT THE UNITED STATES REPRESENTATIVES
HAVE CONCERNING THE MATTERS WE WOULD LIKE TO SEE
ADDRESSED IN THE MEETINGS OF THE TRADE SUBGROUP. WE
SEE THE OVERALL PURPOSE OF THE TRADE SUBGROUP AS THE
EXAMINATION AND THE IMPROVEMENT OF THE FRAMEWORK FOR
TRADE BETWEEN THE UNITED STATES AND MEXICO.

IN LIGHT OF THIS GENERAL OBJECTIVE, I WOULD LIKE TO
SUGGEST A FEW SUBJECTS THAT I FEEL IT WOULD BE USEFUL
TO ADDRESS DURING OUR COMING MEETINGS. FIRST, WE
MIGHT BEGIN A DISCUSSION OF POSSIBLE AREAS WHERE
GREATER ACCESS TO EACH OTHER'S MARKETS MIGHT WORK TO
ACHIEVE A MUTUALLY BENEFICIAL INCREASING FLOW OF TRADE.
IN CONJUNCTION WITH THIS STUDY, IT MIGHT BE BENEFICIAL
FOR US TO COOPERATE IN AN EFFORT TO EXAMINE WAYS TO MAKE
MEXICAN EXPORTS MORE INTERNATIONALLY COMPETITIVE.
SINCE SOME MATTERS MAY REQUIRE NEGOTIATIONS WITH OTHER
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PARTIES, WE MIGHT CONSIDER TOGETHER HOW TO HANDLE
SUCH MATTERS.

WE ALSO VIEW THE TRADE SUBGROUP AS A PLACE TO EXCHANGE
VIEWS ON ISSUES ARISING IN THE MULTILATERAL TRADE
NEGOTIATIONS. I BELIEVE THAT REGULAR CONSULTATIONS
WITH MEXICO ON THESE ISSUES WILL ALLOW EACH OF US TO
FULLY CONSIDER THE OTHER'S OBJECTIVES AS WE ARRIVE
AT THE POSITIONS OUR NEGOTIATORS WILL TAKE IN GENEVA,
AND THUS FURTHER THE MULTILATERAL TRADE NEGOTIATIONS.
IN ADDITION, IT WOULD BE USEFUL TO COMPLETE THE
BILATERAL ASPECTS OF THE TROPICAL PRODUCTS AGREEMENT
IN THE FIRST MEETING OF THE TRADE SUBGROUP, AS WELL
AS REVIEW THE CURRENT OUTLOOK FOR THE NEGOTIATIONS
AS A WHOLE.

FROM TIME TO TIME, TRADE ACTIONS ARE TAKEN WHICH CAN
RESTRICT TRADE BETWEEN OUR TWO COUNTRIES. I BELIEVE
THAT WE CAN USE THE TRADE SUBGROUP TO ENSURE THAT
THESE MATTERS ARE GIVEN FULL CONSIDERATION WITH A
VIEW TO REDUCING OR ELIMINATING THE PROBLEMS WHERE
POSSIBLE. WE, FOR EXAMPLE, WOULD LIKE TO DISCUSS

WITH YOU THE PROGRESS MADE BY THE GOVERNMENT OF MEXICO IN RATIONALIZING ITS IMPORT LICENSING SYSTEM, PARTICULARLY IN THOSE INDUSTRIES IN WHICH MEXICO IS INTERNATIONALLY COMPETITIVE. I AM SURE THAT YOU CAN ALSO CITE BILATERAL TRADE ISSUES WHICH SHOULD BE CONSIDERED BY THIS GROUP.

WE UNDERSTAND THAT YOU WOULD LIKE TO DISCUSS PROBLEMS OF MUTUAL INTEREST RELATED TO MEXICO'S BORDER INDUSTRY PROGRAM. PROGRAM. WE WOULD BE HAPPY TO DISCUSS THEM IN THE TRADE SUBGROUP. IN ADDITION, IN THE PAST OUR GOVERNMENTS HAVE DISCUSSED MATTERS RELATING TO OUR GENERALIZED SYSTEM OF PREFERENCES AND WE RECOGNIZE THAT YOU MAY WISH TO USE THIS SUBGROUP TO CONTINUE THESE DISCUSSIONS. UNCLASSIFIED

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WE WILL BE HAPPY TO CONSIDER ANY OTHER TRADE ISSUES THAT YOU MIGHT WISH TO BRING UP IN THIS TRADE SUBGROUP. I FEEL THAT TRADE RELATIONS BETWEEN THE US AND MEXICO CAN BE ENHANCED BY THE DIALOGUE THAT CAN BE ESTABLISHED DURING THE MEETINGS OF THIS SUBGROUP.

I WOULD LIKE TO PROPOSE THAT THE FIRST MEETING OF THE TRADE SUBGROUP BE HELD DURING THE WEEK BEGINNING JULY 18 IN WASHINGTON, D.C. AT THAT TIME, WE COULD AGREE ON A PLAN OF WORK FOR THE GROUP, EXCHANGE INITIAL VIEWS ON THE OBJECTIVES OF THE GROUP, AND POSSIBLY COMPLETE THE BILATERAL ASPECTS OF THE TROPICAL PRODUCTS NEGOTIATIONS.

I LOOK FORWARD TO WORKING CLOSELY AND PERSONALLY WITH YOU TO IMPROVE THE TRADING RELATIONS BETWEEN OUR TWO COUNTRIES.

SINCERELY,

ALAN WM. WOLFF
DEPUTY SPECIAL TRADE
REPRESENTATIVE - DESIGNATE VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: TRADE, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: RREIS - STR - BSTEINBOCK
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770222-0537
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770630/aaaabaiz.tel
Line Count: 160
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Original Previous Classification: n/a
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Review Action: RELEASED, APPROVED
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Review Date: 26-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2070322
Secure: OPEN
Status: NATIVE
Subject: PROPOSED TOPICS FOR DISCUSSION IN THE TRADE GROUP OF THE US-MEXICO CONSULTATIVE MECHANISM
TAGS: ETRD, MX, US
To: MEXICO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/2d80e378-c288-dd11-92da-001cc4696bcc
Review Markings:
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